

ONGC- Tripura Power Company Ltd. (OTPC)

Job Description

Position	Section Head – Commercial (Regulatory, Collection & Liaison) – One Position at M2 Grade
Place of Posting	Delhi
Qualification	B. Tech. (Mechanical / Electrical / Electronics / Instrumentation) with at least 60% marks from a recognized University / Instrument
Experience	Minimum 05 years post qualification experience in the relevant area (Internal candidate of OTPC with requisite qualification and experience criteria may also apply for the post)
Maximum Age Limit	35 years as on date of advertisement
Industry Type	Power Sector
Compensation	Attractive [Total Guaranteed Pay of Rs.10.08 Lakhs PA plus benefits and Performance Incentive as per Company Policy]
Job Description	<ul style="list-style-type: none"> • Shall be responsible for preparation of Tariff Petitions, handling issues with CERC, CEA & MoP, GOI, etc. • Ensuing realization against sale of electricity, receivables management, etc. and required to be deputed to different beneficiary states for payment follow up. • Shall be responsible for sale of Merchant Power on Bilateral Basis and through bidding process. • Developing, managing, executing and monitoring commercial activities of the company with external agencies like States, Distribution Companies etc. • To attend various meeting organized by NERPC, NERLDC, NLDC, CERC etc. on behalf of OTPC. • Resolving Commercial and PPA issues with the Beneficiary States. • Shall be responsible for preparation of Energy Bills as per relevant Regulations. • Adequate knowledge of Power Purchase Agreement (PPA), Energy Accounting, etc. • Should have knowledge in Electricity Legislation, Electricity Regulations viz. CERC, CEA, MoP & BEE etc. & compliance thereof. Dealing with court cases, Customer relationship management etc. • Commercial Risk Assessment and managing daily operations. • Frequent travel to North Eastern States may be required.
Required Profile	<ul style="list-style-type: none"> • Experience in bilateral trading, sale of power through Power Exchange and Open Access matters will be an added advantage • Knowledge of regulatory and commercial laws and their compliances • Should have good experience in commercial matters related to the power industry. • Should have business acumen and effective negotiation skills, Good interpersonal, networking and organizing ability • Ready to Relocate
Contact Details	Company Name: ONGC Tripura Power Company Ltd. Website : www.otpcindia.in Contact Person : Head – Corp. HR & Admin