

ONGC- Tripura Power Company Ltd. (OTPC)
Job Description

Position	Head – Commercial (Power Trading & Liaison) – One Position
Place of Posting	Delhi
Qualification	B. Tech. (Mechanical / Electrical / Electronics / Instrumentation) with at least 60% marks from a recognized University / Instrument
Experience	Minimum 8 years post qualification in Executive Cadre in the relevant area
Industry Type	Power Sector
Compensation	Attractive
Job Description	<ul style="list-style-type: none"> • Shall be responsible for preparation of Tariff Petitions, handling issues with CERC, CEA & MoP, GOI etc. • Ensuing realization against sale of electricity, receivables management, etc. and required to be deputed to different beneficiary states for payment follow up. • Shall be responsible for sale of Merchant Power on Bilateral Basis and through bidding process. • Developing, managing, executing and monitoring commercial activities of the company with external agencies like States, Distribution Companies etc. • To attend various meeting organized by NERPC, NERLDC, NLDC, CERC etc. on behalf of OTPC. • Resolving Commercial and PPA issues with the Beneficiary States. • Shall be responsible for preparation of Energy Bills as per relevant Regulations. • Adequate knowledge of Power Purchase Agreement (PPA), Energy Accounting, etc. • Should have knowledge in Electricity Legislation, Electricity Regulations viz. CERC, CEA, MoP & BEE etc. & compliance thereof. Dealing with court cases, Customer relationship management etc. • Commercial Risk Assessment and managing daily operations. • Frequent travel to North Eastern States may be required.
Required Profile	<ul style="list-style-type: none"> • Experience in bilateral trading, sale of power through Power Exchange and Open Access matters will be an added advantage • Knowledge of regulatory and commercial laws and their compliances • Should have good experience in commercial matters related to the power industry. • Should have business acumen and effective negotiation skills, Good interpersonal, networking and organizing ability • Ready to Relocate
Contact Details	<p>Company Name: ONGC Tripura Power Company Ltd.</p> <p>Website : www.otpcindia.in</p> <p>Contact Person : Head – Corp. HR & Admin</p>